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Press Release

FOR IMMEDIATE RELEASE



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HEADLINE: Jeffrey H. Miller Earns Professional Certification in Sales and Operations Planning (CS&OP)

BODY:

Livonia, MI – Jeffrey H. Miller, PE, CPIM, SCOR/P, CS&OP of Productivity Engineering Services LLC, recently achieved *Certification in Sales and Operations Planning (CS&OP)*. CS&OP is a program offered by the S&OP Institute (<http://www.sopinstitute.com/>) and its academic affiliate - the USC Marshall Center for Global Supply Chain Management, to build and validate knowledge in Sales and Operations Planning and the careers of those in the field. This designation demonstrates the supply chain professional has substantial expertise in the field of S&OP - a set of powerful decision making processes that balance demand and supply, integrate financial and operational planning, and link high-level strategy to ongoing, day-to-day operations.

"I am proud to have earned the CS&OP designation. As an independent consultant, it's imperative to stay on top of my game. And this represents a commitment to excellence. Companies can greatly benefit from S&OP by using it to make their businesses run better. Effective S&OP processes will help them improve customer service, inventory turns, lead times, financial planning, new product launches, and supply chain performance to name a few," Jeffrey Miller said.

Jeffrey H. Miller is the founder and Principal of Productivity Engineering Services LLC in Livonia, MI (<http://pessolutions.com/>) – a professional engineering and management consulting firm helping companies in the manufacturing sector achieve operational excellence.

Jeffrey has over 25 years of extensive experience helping dozens of industrial companies make their operations leaner and more productive. Jeffrey attended the University of Michigan where he earned both a Masters and a Bachelors of Science degree in Industrial and Systems Engineering.

To qualify for the CS&OP designation, a candidate must complete a rigorous course of study and a comprehensive examination. The program is designed to develop specialized knowledge in the latest Sales and Operations Planning practices and processes. CS&OP professionals must demonstrate an in depth knowledge of cross-functional business strategies to align the commercial processes of sales and marketing with the operational processes of supply - including demand planning, supply planning, decision-making processes, global S&OP, and S&OP in heavily matrixed organizations.

For more information about PES or this topic, visit <http://pessolutions.com/> or <mailto:pr-mrktg@pessolutions.com>

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